

Annex G: Collaboration assessment sheet

	Country:	Project number:
Company details		
Partners¹	<i>Danish partner</i>	<i>Local partner</i>
Name		
Location		
Contact details		
Employment		
Established. (year)		
Turnover (million) at application		
Robustness		
Degree of previous internationalisation		
Sector		
Business idea		
Involvement in other B2B projects		
Danish company expe- rience developing countries		
B2B Support		
<i>Contact phase</i>		
	<i>Pilot grant</i>	<i>Project phase</i>
Year approved		
Project period		
DKK approved (DKK million)		
DKK disbursed (DKK million)		
Total project cost (DKK million)		
Actual period		
Main inputs		
Project status (2014)		
Previous experience between partners		
Objective for the col- laboration		
Danish company entry strategy		
Planned judicial rela- tion		
Danish company rea-		

¹ From application for Pilot grant if not continued, otherwise from application for Project grant.

son for choosing country				
Other Danish support IFU, mixed credit, etc.				
Targets and results – company level (local) These are the six program indicators used for Project phase grants. They are specified in the application document and should be followed up once a year in the quarterly reports				
Program indicators	Baseline	Target 2013 (or end of project if earlier)	Actual	Attribution by B2B (high, medium, low)
Turnover (million)				
Investment (million)				
Employment (full time)				
Of this: female employment				
CSR activities (persons)				
Environment (investment DKK million)				
Other company impact (local)				
Collaboration performance general (narrative)				
Judiciary for of collaboration today (if any)				
Continuation after project completion				
Capacity/knowledge impact				
Technology impact				
Commercial impact				
Long-term commercial viability and sustainability				
Impact on environmental standards				
Impact on CSR standards				
Leverage (Ratio B2B grant to total actual investment)				
Meso level impact (outside company)				

Impact on local community			
Up- and downstream employment			
Impact on business sector (spin offs)			
Impact on the business environment and constraints			
Impact on environmental standards in sector			
Impact labour standards in sector			
Summary development impact (narrative)			
Macro impact			
Impact on poverty (Producers, consumers, labourers, food security)			
Impact Denmark			
Impact on Danish company			
Engagement in other developing countries			
Impact Danish industry or society			
Other			
Reasons for success or failure of collaboration. Including specific contextual factors impacting on performance			
Additionality (to what extent B2B was critical for the collaboration to take place)			
Company assessment of B2B			
	<i>Danish company</i>	<i>Local company</i>	
Overall			
Embassy performance			
DBP			
Available report			
<i>Available on ExtraNet</i>	YES	NO	Comment
Full Application Pilot			
Full Application Pro-			

ject			
Final Progress Report Pilot			
Final Progress Report Project			
Project Completion Report (PCR) Pilot			
Project Completion Report (PCR) Project			
Interviews			
Issues for follow-up			
Summary			
Embassy rating			
Overall conclusions			