## **ANNEX E: Danish business instruments overview**

	1		Programme name and programme teaser	Years	Eligible country		
	etc.)	St			Indo	Mal	Thai
SCALING	isation within the	siness Delegatior	Danida Business Finance (DB Finance, formerly Mixed Credit) DB Finance offers interest free or low interest loans with 10 years maturity. DB Finance is aimed at financing large-scale infrastructure projects and minor industrial projects with direct job-creating potential, which cannot be financed on normal market conditions. Climate friendly and cleaner technologies are a priority. A mixed credit is basically a 'normal' interest-bearing buyer's credit, which is subsidised by Danida. DB Finance thus utilises existing commercial and financial mechanisms for providing support to development.	Since 1993	Yes	No (yes until ?)	No (Yes until 2004)
	export and investment organisation within the SME support facilities (Eksportstart, Vitus, et	ons – Danida Bus	Investment Fund for developing Countries (IFU)  IFU is promoting economic activity in developing countries through investments in collaboration with Danish trade and industry. IFU operates on commercial conditions and is self-financing. IFU provides share capital, loans, guarantees, and advisory services to joint venture companies in developing countries. IFU takes part in the joint ventures by providing equity capital and/or loans, and as board members in the project companies. IFU furthermore manages a number of funds with a specific thematic purpose. Of relevance are the Climate Investment Fund and the SME Facility.	Since 1967	Yes	Yes	Yes
DEVELOPME IMPLEMENTATION NT	export and s: SME supp	Export promotions	Danida Business Partnerships Danida Business Partnerships focused on transfer of knowhow and technology from Danish companies to local partners in order to strengthen competitiveness and promote CSR in developing countries. In return, Danish companies are presented with new markets, opportunities for cost savings and improved access to raw materials.	2011- 2014	Yes	No	No
	ouncil is the littes such as	dvice – Exp	Business to Business Programme Through advisory and economic support, the B2B Programme encouraged companies in developing countries and in Denmark to establish long-term, commercially viable partnerships. The objective is accomplished through transfer of know-how and technology from Danish companies to companies in developing countries.	2006- 2011	Yes env. only	No	No
	- The Trade Council is the es/support facilities such as:	trategic sales alliances – Financir	Partnership Facility Programme The Partnership Facility Programme promoted establishment of long-term sustainable partnerships between companies in China, Malaysia and Thailand and companies in Denmark, to contribute to a better environment in the recipient countries. It was the aim of the programme to reduce pollution and environmental pressure through transfer of know-how and technology in the area of envi- ronment and energy.	1996- 2009	No	Yes	Yes
	COUNCIL programme		Business Project Development The specific aim of the Business Project Development Scheme was to enable Danish companies to explore and develop market opportunities in developing countries. Project development is the first step that can lead to trade cooperation, partnerships, projects or investments with collaboration from one or more of the GoGlobal partners: Danida, Trade Council, IFU and EKF.	2013- 2014	Yes	No	No
	TRADE MFA with		Danida Business Explorer Danida Business Explorer helps Danish companies to take the first steps into new markets, and contributes to sustainable growth and employment in developing countries including the global goals for sustainable development. Danish companies can, as a new initiative, also apply for support to explore the possibilities for offering Danish solutions in humanitarian situations in cooperation with humanitarian organizations.	Since 2014	Yes	No	No