



**EMBASSY  
OF DENMARK**  
*Mexico City*

**MARCH 2026**

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# **SERVICE PROVIDER CATALOGUE**

**MEXICO**



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# **BUSINESS SERVICES / CONSULTANCIES**



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# ALTIOS

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Ciudad de México, CDMX

México



<http://altios.com/mexico/>

ALTIOS offers extensive industry expertise and integrated resources on a global scale, offering business-oriented solutions delivered by a team of experts working from a unique global network of offices around the world. A single point of contact to coordinate and manage all in-country services and operations, one partner for all your business needs, anywhere. Leading international advisory firm for SME's and mid-cap companies wanting to expand globally.

- DEVELOP: Define international expansion goals, potential, roadmap, and financing.
- EXPAND: Build networks, conduct market research, and form strategic partnerships.
- ESTABLISH: Support with HR, recruitment, and setting up/managing foreign subsidiaries.
- INVEST: Grow through new operations or acquisitions.

We have an integrated global platform of 40 offices in 22 countries and more than 750 strategically positioned professionals.

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## CONTACT

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# JBC BRANDS

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[www.jbcbrands.com.mx](http://www.jbcbrands.com.mx)

JBC Brands is a Mexican company specialized in the strategic development, distribution, and positioning of international brands in Mexico. With deep expertise in retail, pharmaceutical, and department store channels, we offer tailored solutions for wellness, health, hygiene, beauty, and cosmetics brands. We understand local regulations and import processes, have extensive knowledge of the Mexican market, and provide nationwide distribution to ensure successful market entry and long-term growth.

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## CONTACT

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# NEWMARKETS

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[www.newmarkets.com.mx](http://www.newmarkets.com.mx)

NEWMARKETS is an international business development company which supports organizations / embassies (trade & investments) / Chambers of Commerce / Export's Association and individual companies to grow in the Mexican and LATAM markets. We are located in Mexico City with a large experience developing commercial activities in different sectors such as trade missions, business agendas, business development, B2B-meetings, showrooms, commercial representation, market reports, or basic list of contacts. Our mission is to provide high-quality landing and commercial business development services for companies looking to do business in or with Mexico/LATAM. Furthermore, we also work as commercial developers for companies that require area managers located in our region with tailored made formulas to enrich your sales team abroad. We have broad experience in many sectors including agriculture, food and beverages, industrial, energy, franchises, IT, start-ups, pharma, fashion, wood, fish, tourism, and the list goes on.

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## CONTACT

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<https://totzpa.com/>

The Totzpa Consulting team supports you at every stage of your development in Mexico and Latin America. We offer the advantage of local monitoring, with a representative integrated directly into your team—without the administrative burden. Our clients come from diverse sectors, including industry, consumer goods, and new technologies. We focus on building strong, long-term relationships with both foreign and local partners.

Our services include:

- Business development: Local sales support, prospecting, distributor management, and strategic opportunities.
- Marketing: Strategic analysis and localization of your offer and tools.
- Logistics: Transport solutions, coordination, and customs support.
- Human resources: Talent recruitment, job descriptions, and interview management.
- Establishing local presence: Legal/admin support, location strategy, and premises search.

We are active members of the local economic network. Get in touch—let's explore your ambitions in Latin America and create new opportunities for your business!

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## CONTACT

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# ZEA CONSULTORIA SOCIAL



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México

<https://zeainvestigacion.com/>

ZEa Consultoría Social is a consultancy firm specializing in helping companies develop and implement social management practices and community engagement strategies, supported by robust methodologies aligned with the highest international standards and tailored to the Mexican social context.

Social studies for investments and business activities include:

- Social Impact Assessment
- Social Baseline Studies and identification of social risks for investments
- Stakeholder Mapping
- Design of Social Management Plans
- Community Engagement Strategies
- Human Rights Impact Assessment
- Social Investment and Corporate Social Responsibility Strategies

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## CONTACT

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# **LAW FIRMS / LEGAL CONSULTANCY**



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# BAKER MCKENZIE

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**Baker  
McKenzie.**

<https://www.bakermckenzie.com/en/>

As one of the largest fully integrated networks of offices, our clients benefit from our collaboration across borders, disciplines, and markets to provide the best possible advice efficiently and seamlessly. We can quickly assemble cross-border teams who combine local and industry focus with an international perspective to provide practical, integrated legal advice for all our clients.

Office locations – Mexico City, Monterrey, Tijuana, Juarez and Guadalajara.

Practice groups – Transactional (corporate, contracts, real estate, banking, finance), Employment (social security, immigration), Tax (compliance, reorgs, audits, transfer pricing), Environmental, Customs & Trade, Litigation and Compliance, Antitrust, Energy, Regulatory, IP, IT and Data Privacy.

Industry groups – Technology and Telecom, Manufacturing, Healthcare and Life Science, Mining and Infrastructure, Consumer Goods and Retail.

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# CROWE



Nuevo Polanco

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<https://www.crowe.com/mx/en-us>

Crowe's leaders work with governments, regulatory bodies and industry groups to shape the future of the profession worldwide. Their exceptional knowledge of business, local laws and customs provide lasting value to clients undertaking international projects.

Crowe provides local (with 31 offices in Mexico) and global reach on a personal scale. Firms are focused on the future and the client experience, working with clients to build something valuable, substantial, and enduring. Close working relationships are at the heart of our effective service delivery.

At Crowe, our professionals all share one commitment, to deliver excellence.

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# GREENBERG TRAUIG



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<https://www.gtlaw.com/en>

Greenberg Traurig, LLP (GT) has approximately 3,100 attorneys across 51 locations in the United States, Europe, the Middle East, Latin America, and Asia. Its global platform enables the firm to deliver innovative, strategic legal services across industries and borders. Recognized as a 2024 BTI “Leading Edge Law Firm,” GT is consistently ranked among the top firms in the Am Law Global 100 and NLJ 500 and is known for its philanthropy, culture, innovation, and pro bono work. Greenberg Traurig Mexico is a multidisciplinary firm that assists national and international clients with business operations in Mexico. Founded in 2011, the office covers more than 20 practice areas and provides strategic legal advice across traditional and emerging industries. Its work on numerous landmark transactions has earned consistent recognition from leading legal directories, including Chambers, Latin Lawyer, The Legal 500, and IFLR1000.

## We offer clients:

An integrated approach: Our multidisciplinary team combines experience in business, law, and government to meet the evolving needs of global enterprises. Clients benefit from access to GT’s integrated global network of professionals who collaborate closely to deliver consistent, results-driven strategies.

Urgent, optimistic problem-solving: At GT, we focus on fast, innovative, and business-oriented legal solutions. Our culture emphasizes dedication, efficiency, and responsiveness through lean staffing, strategic planning, and flexible billing structures tailored to client needs.

New technologies: GT is an early adopter of emerging technologies, including customized AI systems that enhance efficiency, data analysis, and information management.

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# TRANSLATION SERVICES



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# ALEJANDRA R. OLVERA

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Alex R. Olvera  
traducción · translation

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Alejandra R. Olvera is an expert translator (*perito traductora*), authorized by the Mexican Judiciary. She works, since 2008, as a translator and promoter of Scandinavian languages and literature. Alex completed graduate studies in Translation at the Universitat Autònoma de Barcelona and Ametli's Training Program in Literary and Humanistic Translation. She is the current president of the Mexican Literary Translators Association (Asociación Mexicana de Traductores Literarios, Ametli) and has been a scholarship holder for the translators' programmes of the Gothenburg and Helsinki Book Fairs, the Norwegian Literature Festival in Lillehammer and NORLA's *Oversetterhotel* in Oslo, Norway.

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## CONTACT

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### **ALEX R. OLVERA**

*Perito traductora*; Translator and promoter of Scandinavian languages (among others)

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# IMPORT / LOGISTICS



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# AOLM

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<https://aolm.org.mx/>

The Association of Logistics Operators of Mexico (AOLM) is an organization committed to the development of the logistics sector. It represents the interests of its member companies before various public and private entities at both national and international levels.

Legally established logistics operations companies provide reliable, high-quality services throughout the country. The AOLM collaborates with government authorities, partners with educational institutions, actively participates in various media—both print and digital—and maintains a presence at significant logistics events as a strategically.

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# RECRUITMENT



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# SLATER CONSULT



Headquarter North America

SlaterConsult, LLC

Huntersville, NC USA

<https://www.slaterconsult.com/>

Slater Consult is an international recruitment and development agency founded in Denmark in 2015. From our offices in Denmark and the US, we serve our clients throughout Europe, North and South America. We partner closely with our clients to deliver tailored hiring solutions, and we specialize in industries such as defense, energy, advanced manufacturing, and tech. We support both emerging and established companies across international markets, helping them expand internationally and navigate growth with confidence.

## Language skills within the company

Danish, English, Spanish, German.

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**LET US KNOW IF YOU NEED  
ANY HELP**

