



<b>Position</b>	<b>SENIOR COMMERCIAL OFFICER</b>
<b>Type of Employment</b>	Full-time Employment
<b>Location</b>	11th Corporate Center, 11th Ave. cor Triangle Drive, Bonifacio Global City, Taguig City
<b>Reporting to</b>	Head of Trade
<b>Department</b>	Trade Council
<b>Purpose</b>	To drive efforts within the food & agriculture and water sectors
<b>Deadline for application</b>	<b>22 May 2026</b>

The Royal Danish Embassy in Manila is recruiting a skilled, dedicated, and pro-active **Senior Commercial Officer**. We are a dynamic Embassy, representing Denmark and promoting Danish interests in the Philippines.

#### **About the Trade Council:**

At The Trade Council, we work to strengthen the diplomatic ties between Denmark and the Philippines across the following sectors: Energy, Health, Food & Agriculture, Defence and Maritime, Digitalisation and Sustainability. As part of this effort, we are looking for a results-oriented and proactive colleague who can help translate strategic partnerships into concrete business opportunities, innovation collaboration, and long-term value. You will be responsible for delivering services for Danish companies within the food & agriculture and water sectors, guided by the framework that governs the Trade Council as a Danish public authority. Based on Danish positions of strength and the strategic partnership agreements between Denmark and the Philippines, you will work to create tangible results through business development, innovation cooperation, and strategic partnerships.

#### **Main tasks and responsibilities:**

- Promoting the Trade Council's services and secure commercial orders
- Providing strategic advice to Danish companies and organisations on market access and business opportunities in the Philippines
- Planning and leading business delegations, network meetings, and workshops
- Building and maintaining strong relationships with key stakeholders
- Developing and implementing a coherent platform and action plan to support and sustain activities as agreed with Danish clients.
- Developing and executing Trade Council activities primarily on the food & agriculture and water sectors, but will also be involved with other sectors
- Market research and business partner search



- Preparing export promotion events, in relation to trade exhibitions, seminars, conferences, high level visits etc.
- Producing and editing economic analysis reports, presentations and articles

### **Essential Skills:**

- University degree in Economics, Business Management, International Relations, Communications or other relevant fields;
- Excellent written and verbal communication skills in English and Filipino
- Flexible in terms of assignments given;
- At least 4 years of relevant experience with project management, consultancy work, and/or business development, preferably from an international context and ideally within the food and/or agriculture and/or water sectors;
- Strong understanding of, or deep interest in, the opportunities and challenges at the intersection of traditional agriculture, new technologies, and sustainability;
- Strong networking and stakeholder management skills, with the ability to build trust across a broad range of partners;
- A proactive, independent, and results-oriented approach to work;
- Ability to thrive in a complex and dynamic international environment;
- Ability to meet specific targets/KPIs

### **Employment Conditions:**

- Full time and permanent employment with three (3) months probationary period
- 20 days of paid holiday per year
- Medical Benefits
- 13<sup>th</sup> month salary
- Salary that will reflect your qualifications, relevant experience and proven work-related results.

### **Application and recruitment process:**

To apply for the position, please send your application (cover letter, CV, proof of relevant education, recommendations and two to three references) in English to [mnlambda@um.dk](mailto:mnlambda@um.dk) and put “**Application: Senior Commercial Officer (Last Name, First Name)**” in the email subject line.

We process your data for recruitment purposes only. We intend to keep your data until the specific position has been filled, and then we will delete your data. You can read more about how we process your personal data here:

[The Ministry of Foreign Affairs of Denmark Privacy Notice](#)



**ROYAL DANISH  
EMBASSY**  
*Manila*

The chosen candidate must present a “No Criminal Record” and pass security clearance by the Danish authorities prior to appointment.

For more information about the embassy, please see: <https://filippinerne.um.dk>

*Please note: The embassy will not be able to answer questions from applicants during the time of the selection process. If an applicant has not been contacted by the embassy by the **end of June 2026**, then the applicant has not been selected for an interview. The embassy is thankful for the interest shown in the position as handyman and driver.*