ROYAL DANISH EMBASSY
Warsaw

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JUNIOR COMMERCIAL ADVISOR – ECONOMIC DIPLOMACY & TRADE - BIOGAS, BIOMETHANE & AGRICULTURE

Are you interested in supporting Danish companies in developing business opportunities in Poland's biogas, biomethane and agricultural sectors? Do you have the analytical skills to assess complex market conditions, interpret regulatory developments, and identify commercial opportunities at the intersection of energy, agriculture, and economic diplomacy?

The Royal Danish Embassy in Warsaw is looking for a highly motivated and analytically strong Junior Commercial Advisor to join its Economic Diplomacy team, focusing on biogas, biomethane and sustainable agriculture.

As Junior Commercial Advisor, you will support Danish companies in entering or expanding their activities in Poland. You will contribute to strengthening Danish-Polish commercial cooperation, promoting Danish expertise in biogas and biomethane, and developing partnerships with Polish businesses, municipalities, agricultural organisations and public institutions.

WHAT YOU WILL DO

- Conducti in-depth market research, regulatory analysis, and stakeholder mapping within the Polish biogas, biomethane and agricultural sectors.
- Assess Polish legislation, subsidy schemes, investment incentives and funding opportunities relevant to biogas projects, biomethane production and agricultural modernisation.
- Create applications for financial support schemes as well as identifying them.
- Prepare proposals and other offers for Danish clients.
- Identify commercial opportunities, potential business partners and market-entry opportunities for Danish companies.
- Support the development of cooperation between Danish technology providers, Polish municipalities, agricultural enterprises and industry associations.
- Plan and execute business delegations, technical study visits, conferences and stakeholder meetings in Poland and Denmark.
- Prepare market reports, feasibility-study contributions, policy briefs, presentations and commercial recommendations for internal and external stakeholders.
- Coordinate with Danish and Polish public authorities, industry partners, agricultural organisations and other relevant institutions.

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REQUIRED SKILLS & PERSONAL QUALITIES

- A minimum of two years of relevant professional experience in the biogas and biomethane sectors, agricultural energy systems or the intersection of agriculture and sustainable energy, including market research or business development.
- Higher education in Agricultural Economics, Energy or Environmental Studies, International Relations, or a related discipline relevant to biogas, biomethane, renewable energy or sustainable agriculture.
- Full professional proficiency in both English and Polish, with excellent written and verbal communication skills.
- Demonstrable understanding of the biogas and biomethane value chains, including feedstock sourcing, agricultural production, and the integration of renewable energy into agricultural systems.
- Strong analytical and research skills, with the ability to assess legislation, public funding and subsidy frameworks, market data, and commercial opportunities.
- Proven ability to prepare high-quality analytical reports, market assessments, and professional presentations based on reliable, verifiable sources.
- Practical experience in coordinating projects, international business delegations, or multi-stakeholder initiatives involving companies, public institutions, and sector organisations.
- A proactive, independent, and structured approach to work, with the ability to manage multiple assignments, prioritise competing demands, and deliver high-quality results within tight deadlines.

Experience in the Polish biogas or biomethane market, agricultural technology, subsidy analysis, or cooperation with public institutions and municipalities is a strong advantage.

WHAT WE OFFER

- An opportunity to work at the intersection of economic diplomacy, international business, biogas, biomethane and agriculture.
- Direct engagement with Danish companies, Polish municipalities, agricultural organisations and public institutions.
- Professional development through participation in market analysis, commercial projects, international delegations and strategic sector initiatives.
- A full-time position (37 hours per week) on a local contract.
- Salary based on qualifications and experience.
- Employment subject to any applicable security clearance requirements imposed by Danish authorities.

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HOW TO APPLY

Please send a short cover letter and CV (max. one A4 page each), in English, before **9 November 2026 at 15.00** to Embassy email: **wawambjob@um.dk.** Selected candidates will be invited for an interview after the deadline.

Please include in the subject line:

“Junior Commercial Advisor - Biogas & Agriculture: [first name] [surname]”

Please include the following consent in your application:
“I hereby agree to the processing of personal data included in my application for the needs necessary to carry out the recruitment process in accordance with Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016.”

For questions, you are welcome to contact Marzena Dabrowska-Olewniczak at **mardab@um.dk**.

We see diversity and equal opportunities for all as key values and we welcome applications from all qualified applicants regardless their gender, age, background, sexual orientation, etc.

We thank all applicants for their interest and applications. Please note that only candidates selected for an interview will be contacted.